

WE ARE

HIRING



ARE YOU PASSIONATE ABOUT BRITISH AGRICULTURE?

***ARE YOU INTERESTED IN A CAREER WITHIN THE
RUMINANT FEED INDUSTRY?***

If you are then Dugdalenutrition are looking for a...

SALES INTERN

We're looking for enthusiastic Sales Interns to join our team and gain valuable hands-on experience in the world of ruminant nutrition on a 12-month fixed term contract.

Dugdalenutrition

What we offer

- **Real-World Experience** – You'll work closely with our experienced sales professionals and Veterinary Technical Manager in practical on farm situations.
- **Training and Mentorship** – A comprehensive, structured training programme will ensure you fully develop the knowledge, technical ability and sales skills required to be successful. With a blend of in-house training and access to some of the leading suppliers of ruminant nutrition and knowledge.
- **Flexible Schedule** – We understand the importance of balancing work, life, and studies therefore we offer full and part time positions to accommodate your needs.

What you'll do

- **Develop** – You will learn about all business areas and how they contribute to the overall success of the company. As well as learn all aspects of ruminant nutrition from basic requirements through to more complex technical support.
- **Assist Sales Team** – Support our sales team visiting clients, providing technical services, and generating your own leads alongside a mentor.
- **Customer Engagement** – Engage with potential clients, providing them with information about our products, or services and addressing their inquiries.
- **Sales Process** – Learn the ins and outs of the sales process, from prospecting and time management to closing deals.
- **Market Research** – Stay up to date on industry trends and competitor analysis to identify new business opportunities.

What we're looking for

- A passion for British Agriculture.
- A keen interest in ruminant nutrition and a desire to learn and grow in the field (no previous knowledge or experience required).
- Excellent communication skills
- Strong teamwork and problem-solving abilities.
- Self-motivated and eager to take on new challenges.
- GCSE grade 4 and above in Science, English and Maths
- Must hold a clean valid UK driver licence

If you would like more information regarding this role please contact HR@dugdalenutrition.com. Or alternatively if you would like to apply, please visit www.dugdalenutrition.com/careers

